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**Law of**  
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# Money and the Law of Attraction

Learning to Attract Wealth,  
Health and Happiness

Esther and Jerry Hicks

THE TEACHINGS OF ABRAHAM®



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*We have had the pleasure of meeting with some of the most influential people of our time, and we know of no one person who is more of a fountainhead for the outpouring of positive upliftment than Louise Hay (Lulu), the founder of Hay House—for guided by Lulu's vision, Hay House, Inc., has now become the world's largest disseminator of spiritual and self-improvement materials.*

*And so, to Louise Hay—and to each person she has attracted to her vision—we lovingly and with much appreciation dedicate this book.*

# Contents

*Preface* by Jerry Hicks . . . . . xiii

## **PART I: Pivoting and the Book of Positive Aspects**

- Your Story, and the *Law of Attraction* . . . . . 3
- Does Life Sometimes Seem to Be Unfair? . . . . . 3
- Is “Doing Your Best” Still Not Enough? . . . . . 4
- Whatever I Can Desire, I Can Achieve . . . . . 5
- To Achieve Success Is My Natural Birthright . . . . . 6
- Money Is Not the Root of Evil or of Happiness . . . . . 7
- I Am the Attractor of My Every Experience . . . . . 8
- I Knew of the Consistency of the *Law of Attraction* . . . . . 9
- What Do We Mean by *Vibration*? . . . . . 10
- Whenever I Feel Abundant, Abundance Finds Me. . . . . 12
- Rather Than by Default, Live Life Deliberately . . . . . 13
- Tell the Story You Want to Experience . . . . . 14
- Every Subject Is Really Two Subjects . . . . . 14
- What Is the Story I’m Now Telling? . . . . . 15
- The *Pivoting Process* Can Reorient My Life . . . . . 16
- I Am the Creator of My Life Experience. . . . . 17
- Aligned Thoughts Are Thoughts That Feel Good. . . . . 18
- Seeing My World Through the Eyes of Source . . . . . 19
- I Can Deliberately Choose to Feel Better . . . . . 21
- Could Illness Be Caused by Negative Emotion? . . . . . 22
- Pivot from Feeling Bad to Feeling Good. . . . . 23
- Am I in Harmony with My Desire? . . . . . 24
- *What Do I Want, and Why?* . . . . . 24
- I Can Feel Better Right Now . . . . . 26
- Attention to Unwanted Attracts More Unwanted . . . . . 27
- Am I Focused upon the Wanted or the Unwanted? . . . . . 28
- Focus on the Solution, Not the Problem . . . . . 28
- What I *Do* Want Is to Feel Good. . . . . 29
- Whenever I’m Feeling Bad, I’m Attracting Unwanted. . . . . 31

- My Thoughts Dovetail into Stronger Matching Thoughts. . . . . 32
- Creating a *Book of Positive Aspects*. . . . . 34
- The *Law of Attraction* Adds Power to Thoughts . . . . . 36
- I'll Begin My Day with Good-Feeling Thoughts. . . . . 37
- Sleep Time Is Realignment-of-Energies Time . . . . . 38
- An Example of a *Positive Aspects Bedtime Process* . . . . . 39
- An Example of a *Positive Aspects Morning Process* . . . . . 40
- I Know How I Want to Feel. . . . . 42
- Nothing Is More Important Than Feeling Good . . . . . 43
- It Gets Better the Better It Gets. . . . . 44
- My Universe Is Positively and Negatively Balanced. . . . . 45
- My Universe Responds to My Attention to . . . . . 46
- Decisions to Feel Good Attract Good Feelings . . . . . 47
- How Can I Not Feel Their Pain? . . . . . 49
- My Sympathy Is of No Value to Anyone? . . . . . 51
- To Not Hurt When They Feel Hurt? . . . . . 53
- I Am Not Responsible for Others' Creations . . . . . 56
- Listen for Guidance, or Reach for Good Feelings? . . . . . 57
- What If I Played the *What-If?* Game? . . . . . 57

**PART II: Attracting Money and Manifesting Abundance**

- Attracting Money and Manifesting Abundance. . . . . 62
- Lackful Action Doesn't Pay Off. . . . . 64
- First, I'll Find My Vibrational Balance . . . . . 65
- Neither Money Nor Poverty Makes Joy . . . . . 66
- I Am Here as a Joyful Creator . . . . . 68
- The Power of Vibrationally Spending Vibrational Money . . . . . 69
- Needing Money Won't Attract It . . . . . 70
- What If a "Poor" One Doesn't Feel Poor? . . . . . 71
- What Is My "Financial Abundance" Story? . . . . . 73
- What If the Poor Criticize the Rich? . . . . . 75
- What If Our Money Loses Value? . . . . . 76
- To Reverse a Downward Spiral? . . . . . 77

- A War Against War Is War. . . . . 79
- Can We Succeed Without Talent?. . . . . 80
- Can We Get Something Without Giving? . . . . . 80
- They Want to Win the Lottery Fortune . . . . . 81
- Living Abundantly Is Not “Magic” . . . . . 82
- Trading Freedom for Money? . . . . . 83
- Feeling Negative with Respect to Money or Cancer? . . . . . 85
- He Didn’t Struggle for Money? . . . . . 86
- Is Spending Money Comfortable? . . . . . 88
- How to Change My Point of Attraction? . . . . . 91
- My Standards Are Mine to Set . . . . . 92
- Does “Saving for Security” Work? . . . . . 93
- Telling a New Story about Abundance,  
Money, and Financial Well-Being. . . . . 94
- An Example of My “Old” Story about Money . . . . . 95
- An Example of My “New” Story about Money . . . . . 96

### **PART III: Maintaining My Physical Well-Being**

- My Thoughts Create My Physical Experience . . . . . 101
- Complaining about Complaining Is Also Complaining . . . . . 102
- I Can Feel Good in My Body . . . . . 102
- Words Do Not Teach, but Life Experience Does. . . . . 103
- The *Law of Attraction* Expands My Every Thought. . . . . 105
- 15 Minutes to My Intentional Well-Being . . . . . 106
- I Am Not Bound by Others’ Beliefs. . . . . 108
- There Is Time Enough to Accomplish It. . . . . 109
- Why Do I Want Perfect Bodily Conditions?. . . . . 110
- I Can Trust My Eternal *Inner Being* . . . . . 111
- What Is the Role of Thought in Traumatic Injuries? . . . . . 112
- Could a Congenital Illness Be Vibrationally Resolved? . . . . . 113
- Major Diseases Come and Go, but Why? . . . . . 114
- I’ve Witnessed My Body Heal Itself Naturally . . . . . 115
- By Attention to Wellness, I’ll Maintain Wellness? . . . . . 116
- When Inspired to Visit a Medical Doctor? . . . . . 117



- Euphoria in the Jaws of a Lion? . . . . . 118
- How Could Someone Feeling Pain Focus Elsewhere?. . . . . 119
- My Natural State Is One of Well-Being. . . . . 121
- But Could a Baby’s Thoughts Attract Disease?. . . . . 122
- Why Have Some Been Born with Illnesses?. . . . . 123
- Let’s Discuss the Concept of “Incurable” Diseases. . . . . 124
- Focus on Fun to Regain One’s Health?. . . . . 125
- Did Ignoring the Illness Resolve the Illness? . . . . . 126
- What’s the Effect of Vaccines on Diseases? . . . . . 127
- What about Medical Doctors,  
Faith Healers, and Witch Doctors?. . . . . 128
- Your Physician as a Means to Well-Being. . . . . 129
- What Can I Do to Help Them?. . . . . 130
- But What If They’re in a Coma? . . . . . 130
- Could I Inherit My Grandmother’s Illness? . . . . . 131
- What Is the Media’s Role in Epidemics?. . . . . 133
- Catch Uncomfortable Sensations While They’re Small? . . . . . 134
- Are Arthritis and Alzheimer’s Disease Somehow Resolvable? . . . 135
- Are Exercise and Nutrition a Health Factor? . . . . . 136
- What If a Healthy Person Feels Mostly Tired? . . . . . 137
- What Is the Chief Cause of Illness? . . . . . 138
- An Example of My “Old” Story about My Physical Well-Being. . 140
- An Example of My “New” Story about My Physical Well-Being . . 140

**PART IV: Perspectives of Health, Weight, and Mind**

- I Want to Enjoy a Healthy Body. . . . . 145
- I Want to Balance My Desires and Experiences . . . . . 146
- I Needn’t Compare My Body to Others . . . . . 147
- What If I Saw Myself as Perfect? . . . . . 148
- Pushing Against Unwanted Attracts More Unwanted . . . . . 148
- My Attention to Lack Attracts More Lack . . . . . 149
- Planting Fear Seeds Does Grow More Fear . . . . . 150
- Must Attention to Illness Attract Illness?. . . . . 150
- Is My Attention Predominantly Focused on Well-Being? . . . . . 151

- Others' Physical Evidence Needn't Be My Experience . . . . . 153
- How Can I Influence All Toward Maintaining Health? . . . . . 153
- I'll Relax and Sleep Myself into Well-Being . . . . . 154
- Do Negative Emotions Indicate Unhealthy Thoughts? . . . . . 154
- To What Degree Can I Control My Body? . . . . . 155
- Can We Consciously Grow New Muscle and Bone? . . . . . 157
- What about When One's Desire Overrides One's Belief? . . . . . 159
- But What If I Believe in Dangerous Germs? . . . . . 160
- I Am Guided *Toward* What I *Do* Like . . . . . 162
- First, I Must Be Willing to Please Myself . . . . . 163
- Is There an Appropriate Time to Die? . . . . . 164
- Are All Deaths a Form of Suicide? . . . . . 165
- A Process to Manage One's Body Weight? . . . . . 166
- Regarding Food, Can I Follow My Bliss? . . . . . 168
- What Are My Beliefs about Food? . . . . . 169
- Opinions of Others about My Body Are Insignificant . . . . . 170
- An Example of My "Old" Story about My Body. . . . . 171
- An Example of My "New" Story about My Body . . . . . 171

**PART V: Careers, as Profitable Sources of Pleasure**

- My First Steps in Career Choice? . . . . . 175
- "What Do You Do for a Living?" . . . . . 177
- The *Law of Attraction*, and Career? . . . . . 179
- Filling My Void Through Service? . . . . . 181
- Will My Success Uplift Others? . . . . . 183
- I Want Freedom, Growth, and Joy . . . . . 184
- I Want My Life to Feel Good. . . . . 185
- I Create My Own Joyous Career . . . . . 186
- Is It Immoral to Get Without Giving? . . . . . 186
- Welcome to Planet Earth . . . . . 188
- Most Important Is Feeling Good. . . . . 189
- What Is Holding Back My Career? . . . . . 190
- I'll Seek Reasons to Feel Good. . . . . 191

- Do I *Want* to, or Do I *Have* to? . . . . . 192
- What If My Pleasure Attracts Money? . . . . . 194
- I Want My Work to Feel Free . . . . . 194
- What Are Its Positive Aspects? . . . . . 195
- My Time at Work Is Perceptual. . . . . 200
- Should I Try to Work Harder? . . . . . 202
- An Example of My “Old” Story about My Career . . . . . 204
- An Example of My “New” Story about My Career . . . . . 204
- Time to Tell a New Story. . . . . 205

**Transcript of Abraham Live: A Law of Attraction Workshop**

- Is This a Vibrational Match? . . . . . 209
- You’re Vibrating Source Energy . . . . . 212
- All Was Vibrational Thought . . . . . 214
- Living a Vibrational Match? . . . . . 218
- What Does Your Story Indicate? . . . . . 229
- The Vibrational Essence of Money? . . . . . 231
- My Story of Financial Success. . . . . 236
- Boston Workshop Closing . . . . . 242

*About the Authors* . . . . . 244



# Preface

by Jerry Hicks

What do you believe attracted you to this book? Why do you suppose you're reading these words? Which part of the title got your attention? Was it *Money? Health? Happiness? Learning to Attract?* Or was it the *Law of Attraction* perhaps?

Whatever the obvious reason may have been for your attention to this book, the information contained here has come to you in answer to something for which you have been somehow asking.

What is this book about? It teaches that life is supposed to feel good and that our overall Well-Being is what is natural. It teaches that no matter how good your life is now, it can always get better, and that the choice and the power to improve your life experience is within your personal control. And it offers practical philosophical tools that—when put into consistent use—will enable you to allow yourself to experience more of the wealth, health, and happiness that is your natural birthright. (And I know, because it keeps happening to me. As I move forward from each desire-clarifying experience of contrast to a new desire and then to a new manifestation—my life overall gets better and better.)

Life is good! It is New Year's Day of 2008, and I'm beginning this Preface while seated at the dining-room table of our new Del

Mar, California, “haven.”

From the time Esther and I were married (1980), we’ve been making it a point to visit this “Garden of Eden” area as often as has been practical. And now, after all those years as appreciative San Diego visitors, we will be actually living here as appreciative part-time residents.

And what’s not to appreciate? There was our friend who led us to find the property. (We told him we were looking for a piece of property near Del Mar where we could park our 45-foot tour bus.) There were the landscape architects, engineers, designers, carpenters, electricians, plumbers, tile roofers, and copper gutters. There were those talented, skilled tradespeople: tile layers; stuccoers; painters; and fence, gate, and ironworks creators. There were floor installers and custom-lift, slide-doors, arched-wooden-windows-and-doors, and stained-glass-window folks. There were the “high end” high-tech people who installed the Lutron master-controlled lighting system, the audio/video/computer networking system, the new Trane multiple-zone master-controlled (silent) air-conditioning system, and the Snaidero/Miele/Bosch/Viking kitchen and laundry equipment. There were those who placed our new furniture, and placed it again, and again—as we discovered what felt best. There were those teams of hardworking diggers, trenchers, haulers, cement pourers, stoneworkers, and transplanter of full-grown trees. . . . And then there were the thousands of people who had a hand in—and also earned money from—the invention, creation, and distribution of the thousands of products involved. . . . Well, that’s a lot to appreciate.

And that was just the tip of the iceberg of what’s to appreciate. There was the discovery of a new “favorite” restaurant—and owners and staff—only a couple of minutes away, and then there were those incredibly delightful eclectic, positive neighbors who welcomed us here in a style that we have never previously experienced.

There’s more, too. There’s the breathtaking view to the south into the primitive Torrey Pines State Reserve, across the Carmel Valley Creek and waterbird sanctuary and the lagoon, and down into

the crashing, foaming waves of the Pacific Ocean as it untiringly washes up onto Torrey Pines Beach. Yes. Life is good!

(Esther and I just finished a brief walk on the beach, and we're now settling down for the evening to put some finishing touches on Abraham's newest book—*Money, and the Law of Attraction: Learning to Attract Wealth, Health, and Happiness.*)

It was over 40 years ago, while performing a series of concerts in colleges across the nation, that I “accidentally” noticed a book lying on a coffee table in a motel in a small town in Montana. That book, Napoleon Hill's *Think and Grow Rich*, changed my beliefs about money so dramatically that my use of its principles attracted financial success to me in a way I hadn't previously imagined.

Thinking or growing rich hadn't been something I had much interest in. But shortly before discovering that book, I *had* decided that I wanted to modify the way I earned money—and increase the amount I received. And so, it turned out that my attraction to Hill's book was a direct answer to what I had been “asking” for.

Soon after encountering *Think and Grow Rich* in that Montana motel, I met a man in a motel in Minnesota who offered me a business opportunity that was so compatible with Hill's teachings that for nine joyous years I focused my attention on building that business. During those nine years, the business grew into a multimillion-dollar international enterprise. And in that relatively short time, my finances grew from just getting by (which was all I'd previously really wanted) to reaching all of my newly inspired financial goals.

What I learned from Hill's book worked so grandly for me that I began using that work as a “textbook” to share his success principles with my business associates. But, looking back, even though the teachings had worked extremely well for me, I became aware that only a couple of my associates had received the huge financial success that I had wanted all of them to have. And so, I began to search for another level of answers that might be more effective for a broader range of people.

As a result of my personal *Think and Grow Rich* experience, I

became convinced that the achievement of success was something that could be *learned*. We didn't have to be born into a family who had already discovered how to make money. We didn't have to get good grades in school or know the right people or live in the right country or be the right size, color, gender, religion, and so on. . . . We simply had to learn a few simple principles and then consistently put them into practice.

However, not everyone gets the same message from the same words—or the same results from the same books. And so, as soon as I began “asking” for more understanding, Richard Bach's enlightening book *Illusions* happened to come into my awareness. And although *Illusions* brought me to one of the most thrilling “Aha!” days of my life and brought some concepts that began to open my mind for the phenomenon that I was about to experience, it contained no additional principles that I could consciously utilize in my business.

The next “accidental” discovery of an ultimately valuable book for me came while I was just killing some time in a Phoenix library. I wasn't “looking for” anything, but I happened to notice a book, high on a shelf, entitled *Seth Speaks*, by Jane Roberts and Robert F. Butts. Seth, “a Non-Physical Entity,” had “dictated” through Jane a series of books, and I read them all. And as strange as that form of communication may have seemed to most (Esther was extremely uncomfortable with it at first), I had always tended to judge the trees by their fruits. And so, I looked beyond the “strange” aspects and focused on what to me were the positive, practical parts of the Seth material that I felt I could utilize to help others improve their life experience.

Seth had a different perspective on life than what I had heard previously expressed, and I was particularly interested in two of Seth's terms: “You Create Your Own Reality” and “Your Point of Power Is in the Present.” Although as much as I read, I never felt that I truly understood those principles, I somehow knew that there were, within them, answers to my questions. However, Jane was no longer in physical form, so “Seth” was unavailable for any further clarification.



Through a series of fortuitous events—in a manner similar to the Seth-and-Jane experiences—Esther, my wife, began receiving the material that is now known as the *Teachings of Abraham*<sup>®</sup>. (Should you like to hear one of the original recordings detailing our introduction to Abraham, you can find our free *Introduction to Abraham* recording as a 70-minute download at our Website: [www.abraham-hicks.com](http://www.abraham-hicks.com), or from our office as a free CD.)

In 1985 when this phenomenon began with Esther, I could sense that this would bring the answers to my desire to better understand the *Laws of the Universe* and how we might be able to naturally, deliberately work in harmony with them in order to fulfill our purpose for being in physical form. And so, about 20 years ago, I sat with Esther and a small cassette tape recorder and plied Abraham with hundreds of questions on primarily 20 different subjects, mostly regarding practical spirituality. And then, as other people began hearing about Abraham and wanting to interact with us, we produced those 20 recordings and published them as two special-subjects albums.

Over the course of two decades, millions of people have become aware of the Teachings of Abraham as a result of our many books, tapes, CDs, videos, DVDs, group workshops, and radio and television appearances. Also, other best-selling authors soon began to use Abraham's teachings in their books and radio, television, and workshop appearances . . . and then, about two years ago, an Australian television producer approached us requesting permission to build a TV series around our work with Abraham. She joined us with her film crew on one of our Alaskan cruises, filmed the show, and then went in search of other students of our teachings whom she could incorporate into the (pilot) film—and the rest is (as they say) history.

The producer called her movie *The Secret*, and it featured the basic tenet of the Teachings of Abraham: the *Law of Attraction*. And although it wasn't picked up by the Australian network (Nine) as a series, the documentary went straight to the DVD format and was transcribed into a book . . . and now because of *The Secret*, the

concept of the *Law of Attraction* has reached many more millions of people who have been asking for a better-feeling life.

This book has evolved from the transcription of five of our original recordings from over 20 years ago. This is the first time these transcriptions have been available in print. However, they're not word for word because Abraham has now gone through every page of the original transcriptions and modified every part that might be made easier for the reader to understand and to put into immediate practical use.

There's a saying in the teaching world: "Tell them what you're going to tell them. Then tell them. And then tell them what you told them." And so, should you decide to immerse yourself in these teachings, you'll probably notice much repetition as you move forward, because we usually learn best through repetition. You can't continue the same old habitual, limiting thought patterns and get new, unlimited results. But through simple, practiced repetition, you can, over time, comfortably develop new life-enhancing habits.

In the media world there's a saying: "People would rather be entertained than informed." Well, unless you're entertained by learning new ways of looking at life, you'll probably find this book more informative than entertaining. Rather than being like a novel that's read, enjoyed, and then set aside, this—more like a textbook on the principles of achieving and maintaining wealth, health, and happiness—is a book to be read and studied and put into practiced use.

I was led to this information by my desire to help others feel better, especially in the area of financial fulfillment, so I feel especially gratified that this *Money* book is now on its way to those who are asking the questions that it will answer.

This book, *Money, and the Law of Attraction*, is the second of four scheduled *Law of Attraction* books. Two years ago we published *The Law of Attraction: The Basics of the Teachings of Abraham*. Next will be *Relationships, and the Law of Attraction*; and the final book in the series will be *Spirituality, and the Law of Attraction*.

Revisiting this life-changing material in preparation for the

publication of this book has been a delightful experience for Esther and me, for we've been reminded again of these basic and simple principles that Abraham discussed with us in the beginning of our interaction.

From the beginning, Esther and I have intended to apply to our lives what Abraham has been teaching. And our resulting joyous growth experience has been remarkable: After two decades of practicing these principles, Esther and I are still in love. (Even though we have just now completed building this new home in California and are in the process of the construction of a new home on our Texas business complex, we enjoy being with each other so much that we will still spend most of next year traveling in our 45-foot-long Marathon motor coach from workshop to workshop.) We've had no medical examinations (or insurance) for 20 years. We're debt free, and will pay more income taxes this year than the sum of all the money we earned in all of our earning years before Abraham's guidance—and although neither all our money nor all of our good health can *make* us happy, Esther and I are still finding ways to be happy anyway.

And so, it is with extraordinary joy that we can tell you—from our own personal experience: *This works!*

*(Editor's Note: Please note that since there aren't always physical English words to perfectly express the Non-Physical thoughts that Esther receives, she sometimes forms new combinations of words, as well as using standard words in new ways—for example, capitalizing them when normally they wouldn't be—in order to express new ways of looking at old ways of looking at life.)*